

Are you influential in your workplace?

Where do I stand in my workplace? This seems to be an introspective question we should ask. over selves looking into the self-evaluation mirror placed in the workplace room.



- Being good at your job is one of the basic elements of influence. It lets people know that you are confident and capable.
- Listen to what your colleagues speak. Do not just hear. Listen to them and if you cannot give a solution to a problem, try giving a different perspective of the problem.
- The ability to collaborate with others also helps build your influence because it strengthens relationships.
- Building relationships takes time. In the workplace, as at networking events, success does not come from a one-and-done approach. The best way to negotiate is to make yourself available to help.

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- Try analyzing the situation which is a bottleneck in your team and come up with your solutions and practical inputs.
- When you are assigned a work, try to figure out smart ways which can lead to completion. Saying "No" outrightly without analyzing puts a measure on your capabilities.



- Saying you are sorry, or apologizing does not undermine your influence in workplace. After all, to err is human, to forgive is divine.
- When you can be influential at work, it helps you achieve key objectives. If you must get others on board to move a project forward, you need to be able to influence.

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- Besides influencing others to help the company, it is also good for your personal growth, development, and success.
- You will be able to influence your way to getting the tools and resources you need to be successful.



- Build your connections wisely.
- Connect emotionally.
- Work hard and be consistent.
- Being influential and gaining respect at work helps you in many ways. It will help you in your own personal development and career path.
- It will also help you to achieve success on big projects or in other company goals.

Your company and you will thank you.

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